

## Addendum / Corrigendum to

**Expression of Interest (Eoi) for "Consultancy services for Aggregate Master Planning of the Musi Riverfront Development Project" in Hyderabad, Telangana State, India**

**February 2024**

**Musi Riverfront Development Corporation Limited (MRDCL),  
Government of Telangana,  
Registered Office: DCC Complex, Block E, 2<sup>nd</sup> Floor, Tarnaka, Hyderabad – 500 007.**

**Contact no.: +91 4029556036**

**Website: <https://musi.telangana.gov.in>**

**email id: [musirdc@gmail.com](mailto:musirdc@gmail.com)**

**Amendment to certain clauses of Expression of Interest for consultancy services for Aggregate Master Planning of the Musi Riverfront Development Project” in Hyderabad, Telangana State, India**

**[Note: Only amended clauses are listed in the Addendum]**

**Definitions**

Existing clause:

14. ‘Lead Member’ shall mean in case of a Consortium, the firm which is the Lead Member of the Consortium at this EoI and subsequent RFP stage, which qualifies as per the Eligibility Criteria 3.3.2.1, and which shall continue to be the leader and be authorised as such for submission of Application. The Lead Member will represent the Consortium on all matters pertaining to this EoI and subsequent RFP and shall have the primary responsibility with regards to the consultancy services for this Project.

**Amended Clause read as:**

**14. Lead Member of the Consortium is the Member who would qualify the eligibility criteria 3.3.2.1 or 3.3.2.2 or 3.3.2.3 and 3.3.2.5. The Lead member shall be required to commit to a minimum share not less than 26% in the Consultancy Services at all times during the contract period. Any other Constituent Member of the Consortium, shall be required to commit to hold a minimum of 10% share in the Consultancy services at all times during the Contract period. The Lead Member will represent the Consortium on all matters pertaining to this EoI and subsequent RFP and shall have the primary responsibility with regards to the consultancy services for this Project.**

Existing clause:

1.5 Broad Scope of the Consultancy services by the Aggregate Master Planner

The following scope encapsulates the Vision of the Project listed at 1.3. The definitive Scope of Work to be undertaken for the Consultancy services for Aggregate Master Planning for the Musi Riverfront Development Project will be detailed in the forthcoming RFP.

1.5.1 Blue Master Plan for Musi would involve comprehensive management strategies to ensure sustainable use of water resources. The scope would cover various aspects, including water quality management, eco-system preservation, flood control and mitigation, long-term monitoring and adaptation.

1.5.2 Market feasibility Study for the proposed master plan assessing the viability and potential success within the regional setting of Hyderabad. This indicatively should include Market Analysis, Demand Analysis, Economic and Financial Feasibility and Risk Analysis. This step will be an iterative purpose in tandem with the design and infrastructure master plan.

1.5.3 Design Master Plan: Develop an innovative and visually appealing Land use Master Plan that aligns with the vision of the Musi Riverfront Development (1.3). This plan should enhance the overall environment, promote Transit Oriented Development, facilitate a typology of various feasible asset classes while addressing ecological considerations.

1.5.4 Trunk Infrastructure Master Plan: Develop a Trunk Infrastructure Master Plan for the project area outlining the essential components and strategies for the efficient and sustainable development of the associated infrastructure such as Utility networks (water, sewage, storm water, electricity), transportation networks (roads, bridges, public transit, pathways, walkways, cycle tracks), Storm water Management, waterfront access and amenities.

1.5.5 Financial Master Plan: Formulate a robust Financial Master Plan that supports the implementation of the Design Master Plan. This includes budgeting, funding strategies, and financial modelling to ensure the practicality and viability of the proposed development. Consulting services to on-board the required Project Management Unit/ Procurement Specialists/ Transaction Advisors and other requisite expertise for the implementation of the aforementioned plans.

**Amended Clause read as:**

### **1.5 Broad Scope of the Consultancy Services by the Aggregate Master Planner**

**The following scope encapsulates the Vision of the Project listed at 1.3. The definitive Scope of Work to be undertaken for the Consultancy services for Aggregate Master Planning for the Musi Riverfront Development Project will be detailed in the forthcoming RFP.**

**1.5.1 Blue-Green Master Plan: Blue master plan for Musi would involve comprehensive management strategies to ensure sustainable use of water resources. The scope would cover various aspects, including water quality management, eco-system preservation, flood control and mitigation, long-term monitoring and adaptation. In tandem, the Green Master Plan would aim at biodiversity conservation, greening strategies, improvement of public realm and other green infrastructure.**

**1.5.2 Market feasibility Study for the proposed master plan assessing the viability and potential success within the regional setting of Hyderabad. This indicatively should include Market Analysis, Demand Analysis, Economic and Financial Feasibility and Risk Analysis. This step will be an iterative purpose in tandem with the design and infrastructure master plan.**

**1.5.3 Design Master Plan: Develop an innovative and visually appealing Land use Master Plan that aligns with the vision of the Musi Riverfront Development (Error! Reference source not found.). This plan should enhance the overall e**

environment, promote Transit Oriented Development, facilitate a typology of various feasible asset classes while addressing ecological considerations.

- 1.5.4 Trunk Infrastructure Master Plan: Develop a Trunk Infrastructure Master Plan for the project area outlining the essential components and strategies for the efficient and sustainable development of the associated infrastructure such as Utility networks (water, sewage, storm water, electricity), transportation networks aiding Transit Oriented Development (roads, bridges, public transit, pathways, walkways, cycle tracks), Storm water Management, waterfront access and amenities.**
- 1.5.5 Financial Master Plan: Formulate a robust Financial Master Plan that supports the implementation of the Design Master Plan. This includes budgeting, funding strategies, and financial modelling to ensure the practicality and viability of the proposed development. Consulting services to on-board the required Project Management Unit/ Procurement Specialists/ Transaction Advisors and other requisite expertise for the implementation of the aforementioned plans.**
- 1.5.6 Marquee Projects: A roster of flagship projects that can be promptly demonstrated needs to be identified during the Conceptual Master Plan stage. These projects, ideally representing significant asset classes, will be prioritized and executed by the Government to articulate the intent and vision for the Musi Riverfront Development Project. The aim of these projects is to solidify the envisioned ideals and drive market and economic growth over the next 3-4 years.**

## 2 Section II: Instructions to Applicants

### Existing Clause

- 2.2.6** Digital Certificate authentication: The applicant shall authenticate the EoI applications with his digital certificate for submitting the applications electronically on e-procurement platform and the applications not authenticated by digital certificate of the applicant will not be accepted on the e-procurement platform.

All the applicants need to obtain Digital Certificates from TSTS:

For obtaining Digital Signature Certificate, Please Contact:

Telangana State Technology Services Limited TSTS:  
HACA Bhavan, 2<sup>nd</sup> Floor Tank bund road  
Nampally Road  
Hyderabad – 500 004  
Phone: 040 2322 6970

**Amended Clause read as:**

**2.2.6 Digital Certificate authentication: The Indian representative firm of the Consortium can register and pay the requisite application fees on the portal on behalf of the Consortium applicant. The applicant shall authenticate the EoI applications with his digital certificate for submitting the applications electronically on e-procurement platform and the applications not authenticated by digital certificate of the applicant will not be accepted on the e-procurement platform.**

**All the applicants need to obtain Digital Certificates from TSTS:**

**For obtaining Digital Signature Certificate, Please Contact:**

**Telangana State Technology Services Limited TSTS:  
HACA Bhavan, 2<sup>nd</sup> Floor Tank bund road  
Nampally Road  
Hyderabad – 500 004  
Phone: 040 2322 6970**

**2.2.10 No hard copy submissions are required.**

Existing Clause

**2.7 Deadline for EoI:**

The deadline for the application is March 7<sup>th</sup>, 2024 at 4:00 PM IST.

HARD Copies: All the applicants shall produce hard copies of the uploaded Documents only through online for the purpose of evaluation on the last day of receipt of applications

**Amended clause read as:**

**2.7 Deadline for EoI:**

**The deadline for the application is March 14<sup>th</sup>, 2024 at 4:00 PM IST. No hard copy submissions are required.**

### **3 Section III: Eligibility Criteria for this EoI**

Existing Clause:

3.1 Consultancy Firm/Consortium Requirements:

3.1.1 The potential applicant must be a national or international firm, LLP, or company and must possess relevant experience in master planning. The EoI provides broad objectives, scope of services, and associated requirements. If an applicant possesses the necessary experience and capabilities for the services, it can participate in the EoI for Consultancy services for Aggregate Master Planning for the Musi Riverfront Development Project.

3.1.2 The Applicant must have adequate in-house resources and expertise to ensure the timely delivery of the project. Assurance that all key staff positions for the Musi Riverfront Development Project will be held by international experts with relevant experience, ensuring a global perspective and high-quality project delivery.



Amended Clause read as:

### 3.1 Consultancy Firm/Consortium Requirements:

**3.1.1 The potential applicant must be a national or international firm, LLP, or company and must possess relevant experience in master planning. The EoI provides broad objectives, scope of services, and associated requirements. If an applicant possesses the necessary experience and capabilities for the services, it can participate in the EoI for Consultancy services for Aggregate Master Planning for the Musi Riverfront Development Project.**

**3.1.2 The Applicant must have adequate in-house resources and expertise to ensure the timely delivery of the project. Assurance that all key staff positions for the Musi Riverfront Development Project will be held by international experts or national experts with international exposure with relevant experience, ensuring a global perspective and high-quality project delivery.**

Existing Clause:

### 3.2 Consortium Formation:

3.2.1 The Applicants may associate with other firms to enhance their qualifications but must clearly indicate whether the association is in the form of a Consortium/ Joint Venture. The maximum number of Members in the Consortium shall be four (4) including the Lead Member. The Applicant shall submit a registered Agreement of their association. (Only for Applicants forming Consortium/ JV). The Lead member of the Consortium/JV must either be the firm that would qualify the Eligibility Criteria at 3.3.2.1.

The members of the Consortium shall furnish a Power of Attorney designating one of the members, as per the Memorandum of Understanding (MoU), as their Lead Member (Lead Member is a member who commits to hold at least 51% of aggregate financial commitment (equity share holding) for the project. The Proposal shall be signed by the duly authorized signatory of the Lead Member and shall be legally binding on all the members of the Consortium.

Amended Clause Read as:

### 3.2 Consortium Formation:

**3.2.1 The Applicants may associate with other firms to form a Consortium to enhance their qualifications. The maximum number of Members in the Consortium shall be four (4) including the Lead Member. The Applicant shall submit a Memorandum of Understanding on non-judicial stamp paper amongst the members of the Consortium. (Only for Applicants forming Consortium).**

**3.2.2. Lead Member of the Consortium is the Member who would qualify the eligibility criteria 3.3.2.1 or 3.3.2.2 or 3.3.2.3 and 3.3.2.5. The Lead member shall be required to commit to a minimum share not less than 26% in the Consultancy Services at all times during the contract period. Any other Constituent Member of the Consortium, shall be required to commit to a minimum share of 10% in the Consultancy services at all times during the Contract period. The Lead Member will represent the Consortium on all matters pertaining to this EoI and subsequent RFP and shall have the primary responsibility with regards to the consultancy services for this Project.**

Existing Clause:

**3.3 Eligibility Criteria for EoI:**

3.3.1 Prospective applicants must fulfil the following criteria before opting to provide an EoI response. Applicants are requested to furnish comprehensive details of relevant project experiences. The Authority reserves the right to shortlist a limited number of applicants for the subsequent selection process.

3.3.2 The Shortlisting Criteria for Stage I i.e. EoI to proceed to the Stage II of the bidding process i.e. RFP are as follows:

3.3.2.1 Criterion (1/5): The applicant should have experience in preparation of at least three (3) Statutory Master Plans of a City Region / Regional level Master Plan /Area level Master Plan/ Riverfront Development Plan, of an extent of at least 115 sq.km, during the last ten (10) years.

At least one (1) out of 3 master plans prepared by the Applicant should have been notified by appropriate Authority and documentary proof of the notification of the master plan should be provided.

At least one (1) out of 3 projects shall be an international project.

Proof of project completion, including a copy of the work order/agreement and project completion certificate, must be enclosed. On-going relevant assignments will be considered for evaluation, only for projects where, documentary evidence / proof of completion of at least up to 80 per cent is furnished.

3.3.2.2 Criterion (2/5): Experience in preparation of at least three (3) Pre-feasibility study / feasibility study /Development Plan/ Zoning Plans for Riverfront/ Development in India or abroad, during the last ten (10) years.

At least one (1) out of 3 projects should be of area not less than 15 sq km. At least one (1) project should be for a length of not less than ten (10) km.

Proof of project completion, including a copy of the work order/agreement and project completion certificate, must be enclosed. On-going relevant assignments will be considered for evaluation, only for projects where, documentary evidence / proof of completion of at least up to 80 per cent is furnished.

3.3.2.3 Criterion (3/5): Experience of engineering design/DPR of at least five (5) individual urban infrastructure projects such as arterial / sub-arterial roads / collector roads / flyovers or utility services (water supply / sewerage / drainage network / treatment plants) in an urban context with capital costs of at least INR. 1000 crores each for Government / Semi Government Agency or private entity during last twenty (10) years.

Proof of project completion, including a copy of the work order/agreement and project completion certificate, must be enclosed. On-going relevant assignments will be considered for evaluation, only for projects where, documentary evidence / proof of completion of at least up to 80 per cent is furnished.

3.3.2.4 Criterion (4/5): Experience in preparation of at least two (2) Financial/Business Plans for metropolitan / city development during the last ten (10) years.

Proof of project completion, including a copy of the work order/agreement and project completion certificate, must be enclosed. On-going relevant assignments will be considered for evaluation, only for projects where, documentary evidence / proof of completion of at least up to 80 per cent is furnished.

3.3.2.5 Criterion (5/5): Demonstrate being in operating as a consulting entity, for atleast 10 years or more.

- i. A copy of Valid/ Business Registration Certificate or Business Licenses in conformity with the provisions of the laws of the country of the Applicant.
- ii. A Valid/ up-to date Original copy of Tax Clearance Certificate from the relevant authority in compliance with the provisions of the laws of the country of the Applicant.
- iii. Capacity Statement showing institutional capacity to deliver, including description of the consultant's staff, associate consultant complement, mission statement, key corporate policies and core competencies.

**Amended Clause Read as:**

### **3.3 Eligibility Criteria for EoI:**

**3.3.1 Prospective applicants must fulfil the following criteria before opting to provide an EoI response. Applicants are requested to furnish comprehensive details of relevant project experiences. The Authority reserves the right to shortlist a limited number of applicants for the subsequent selection process.**

**3.3.2 The Shortlisting Criteria for Stage I i.e. EoI to proceed to the Stage II of the bidding process i.e. RFP are as follows:**

**3.3.2.1 Criterion (1/5): The applicant should have experience in preparation of at least three (3) Master Plans of a City Region / Regional level Master Plan /Area level Master Plan/ Development Plan, of an extent of at least 100 sq.km, during the last fifteen (15) years.**

**At least one (1) out of 3 master plans prepared by the Applicant should have been notified/implemented by appropriate Authority and documentary proof of the notification/implementation of the master plan should be provided.**

**At least one (1) out of 3 projects shall be an international project.**

**Proof of project completion, including a copy of the work order/agreement and project completion certificate, must be enclosed. In case of unavailability of aforementioned proof, an undertaking from the Consulting firm on their company letterhead needs to be enclosed. However, in case of undertakings, further documentary proof might be required to be submitted by the Applicant during the RFP stage.**

**On-going relevant assignments will be considered for evaluation, only for projects where, documentary evidence / proof of completion/undertaking of at least up to 80 per cent is furnished.**

**3.3.2.2 Criterion (2/5): Experience in preparation of at least three (3) Development Plans/ Zoning Plans for Riverfront/ Lakefront/Beachfront/ waterfront projects in India or abroad, during the last fifteen (15) years.**

**At least one (1) out of 3 projects should be of area not less than 15 sq km. At least one (1) project should be for a length of not less than ten (10) km.**

**At least one (1) out of 3 projects shall be an international project.**

**Proof of project completion, including a copy of the work order/agreement and project completion certificate, must be enclosed. In case of unavailability of aforementioned proof, an undertaking from the Consulting firm on their company letterhead needs to be enclosed. However, in case of undertakings, further documentary proof might be required to be submitted by the Applicant during the RFP stage.**

**On-going relevant assignments will be considered for evaluation, only for projects where, documentary evidence / proof of completion/undertaking of at least up to 80 per cent is furnished.**

**3.3.2.3 Criterion (3/5): Experience of engineering design/DPR of at least five (5) individual urban infrastructure projects such as arterial /flyovers/ utility services (water supply / sewerage / drainage network / treatment plants) in an urban context with capital costs of**



at least INR. 4000 crores each (of 5) for Government / Semi Government Agency or private entity during last fifteen (15) years.

Proof of project completion, including a copy of the work order/agreement and project completion certificate, must be enclosed. In case of unavailability of aforementioned proof, an undertaking from the Consulting firm on their company letterhead needs to be enclosed. However, in case of undertakings, further documentary proof might be required to be submitted by the Applicant during the RFP stage.

On-going relevant assignments will be considered for evaluation, only for projects where, documentary evidence / proof of completion/undertaking of at least up to 80 per cent is furnished.

**3.3.2.4 Criterion (4/5): Experience in preparation of at least two (2) Financial/Business Plans for metropolitan / city development during the last fifteen (15) years.**

Proof of project completion, including a copy of the work order/agreement and project completion certificate, must be enclosed. In case of unavailability of aforementioned proof, an undertaking from the Consulting firm on their company letterhead needs to be enclosed. However, in case of undertakings, further documentary proof might be required to be submitted by the Applicant during the RFP stage.

On-going relevant assignments will be considered for evaluation, only for projects where, documentary evidence / proof of completion/undertaking of at least up to 80 per cent is furnished.

**3.3.2.5 Criterion (5/5): Demonstrate being in operating as a consulting entity, for atleast 10 years or more.**

i) A copy of Valid/ Business Registration Certificate or Business Licenses in conformity with the provisions of the laws of the country of the Applicant.

ii) A Valid/ up-to date Original copy of Tax Clearance Certificate from the relevant authority in compliance with the provisions of the laws of the country of the Applicant.

iii) Capacity Statement showing institutional capacity to deliver, including description of the consultant's staff, associate consultant complement, mission statement, key corporate policies and core competencies.

## **4 Section IV: EoI Submission and Evaluation**

Existing:

Section I: Format of Letter of Expression of Interest along with the cover letter for the Application (Annexure-5.2): on Letterhead of the firm/consortium/JV (principal)

**Amended read as:**

**Section I: Format of Letter of Expression of Interest along with the cover letter for the Application (Annexure-II): on Letterhead of the firm/consortium (Lead)**

Existing:

Section V: Joint Bidding Agreement of Consortium/ JV Members (Not applicable for only one firm applying for the EoI).

Power of Attorney for appointing lead Member of consortium ((Not applicable for only one firm applying for the EoI)

**Amended read as:**

**Section V: MoU Agreement of Consortium Members (Not applicable for only one firm applying for the EoI).**

**Power of Attorney for lead Member of consortium ((Not applicable for only one firm applying for the EoI)**

Existing:

5. Annexure

5.1 Annexure I: Checklist for Submission of EoI

Section No.	Documents	Status (Submitted/ Not Submitted)	Remarks (if any)
1.	Letter of Expression of Interest along with the cover letter for the Application		
2. i)	Format for Technical Information of the Applicant		
ii)	copy of the work order/agreement (for all mentioned projects)		
iii)	Proof of project completion (for all mentioned projects)		
3. i)	Format for Financial Information of the Applicant		
ii)	A copy of Valid/ Business Registration Certificate or Business Licenses in conformity with the provisions of the laws of the country of the Applicant.		
iii)	A Valid/ up-to date Original copy of Tax Clearance Certificate from the relevant authority in compliance with the provisions of the laws of the country of the Applicant.		
iv)	Cover letter explaining how key personnel's capabilities are best suited in carrying out the consultancy services for the Aggregate Master Planning for the Musi Riverfront Development Project.		
5.	Consortium/JV Agreement		
6.	Power of Attorney for appointing lead Member of consortium for this project (NA if sole applicant)		

Amended Read as:

## 5. Annexure

### 5.1 Annexure I: Checklist for Submission of EoI

Section No.	Documents	Status (Submitted/ Not Submitted)	Remarks (if any)
1.	<b>Letter of Expression of Interest along with the cover letter for the Application</b>		
2. i)	<b>Format for Technical Information of the Applicant</b>		
ii)	<b>copy of the work order/agreement (for all mentioned projects)</b>		
iii)	<b>Proof of project completion (for all mentioned projects)</b>		
3. i)	<b>Format for Financial Information of the Applicant</b>		
ii)	<b>A copy of Valid/ Business Registration Certificate or Business Licenses in conformity with the provisions of the laws of the country of the Applicant.</b>		
iii)	<b>A Valid/ up-to date Original copy of Tax Clearance Certificate from the relevant authority in compliance with the provisions of the laws of the country of the Applicant.</b>		
iv)	<b>Cover letter explaining how key personnel's capabilities are best suited in carrying out the consultancy services for the Aggregate Master Planning for the Musi Riverfront Development Project.</b>		
5.	<b>Memorandum of Understanding (MoU) between the Consortium members</b>		
6.	<b>Power of Attorney for lead Member of consortium for this project (NA if sole applicant)</b>		

#### Existing

#### 5.4 Annexure IV: Format for Financial Information of the Applicant

The Applicants are requested to submit their summary of Financial information of firm details as per the below mentioned format:

##### 5.4.1 Average Annual Turnover of the Applicant:

Financial Year	Turnover in INR crores
2023-2024	
2022-2023	

2021-2022	
2020-2021	
2019-2020	
2018-2019	
2017-2018	

Note: The Applicant shall submit annual reports and audited financial statements (Balance sheet, profit and loss account and if available cash/funds flow statement).

SIGNATURE: \_\_\_\_\_

DATE: \_\_\_\_\_

NAME \_\_\_\_\_

DESIGNATION: \_\_\_\_\_

COMPANY SEAL

COMPANY: \_\_\_\_\_

**5.4.2 Certificate from the Statutory Auditors:**

This is to certify that..... (Name of the Applicant) has received the payments shown above against the respective years on account of professional fees.

Name of the audit firm:

Seal of the audit firm

Date:

(Signature, name and designation of the authorised signatory)

In case the Applicant does not have a statutory auditor, it shall provide the certificate from its chartered accountant that ordinarily audits the annual accounts of the Applicant. In case the applicant is depicting turnover from \*foreign country, the turnover certification needs to be from the Chartered Accountant / Statutory Auditor located in the same country. \* *This may be the case when an Applicant is based out of India, or the Applicant is using financial credentials of its parent company based outside India*

The Price Conversion factor shall be considered as: 1USD = 83.05 INR

**Amended Read as:**

**Annexure IV: Format for Financial Information of the Applicant**

The Applicants are requested to submit their summary of Financial information of firm details as per the below mentioned format:

**5.4.1 Average Annual Turnover of the Applicant:**

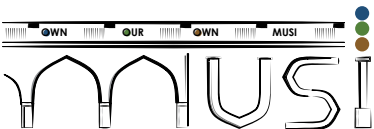
Financial Year	Turnover in INR crores
2022-2023	
2021-2022	
2020-2021	
2019-2020	
2018-2019	
2017-2018	

**Note: The Applicant shall submit annual reports and audited financial statements (Balance sheet, profit and loss account and if available cash/funds flow statement).**

SIGNATURE: \_\_\_\_\_

DATE: \_\_\_\_\_

NAME \_\_\_\_\_



**EoI for Consultancy services for Aggregate Master Planning  
for the Musi Riverfront Development Project**



**DESIGNATION:** \_\_\_\_\_

**COMPANY SEAL**

**COMPANY:** \_\_\_\_\_

**Turnover to be submitted in the following format on plain paper duly signed by Consultant/ Consortium representative at this stage. The CA certificate to be submitted during the submission requirements of the second stage of bidding i.e. RFP.**

**5.4.2 Certificate from the Consortium members:**

**This is to certify that..... (Name of the Applicant) has received the payments shown above against the respective years on account of professional fees.**

**Name of the firm:**

**Seal of the firm:**

**Date:**

**(Signature, name and designation of the authorized signatory)**

**The Price Conversion factor shall be considered as: 1USD = 82.97 INR.**

**Sd/-  
Superintending Engineer,  
MRDCL**